REQUEST FOR PROPOSAL

Audiologist

RFP 2020-SSO-131

Commodity Code: 948-76-00 (Audiology Services)

ISSUE DATE: February 11, 2020

SUBMISSION DEADLINE: March 10, 2020 @ 3:00 PM (local time)

OFFICE HOURS for delivery of proposal:
Monday – Friday 8:00 AM – 3:30 PM

CONTACT: Christi Walter, Procurement Officer
505-368-4984 Ext 10142, waltc@centralschools.org

DELIVERY: Allow sufficient time for delivery to the Purchasing Department location before the deadline date. To ensure proper identification and handling, clearly indicate Proposal Name, RFP Number and Submission Date in the lower left hand corner of the envelope and must be submitted in a sealed and plainly marked envelope.

Mailing Address: Central Consolidated School District
ATTN: Purchasing Department
PO Box 1199
Shiprock, NM 87420

Physical Address: Central Consolidated School District
ATTN: Purchasing Department
US HWY 64 Old High School Road
Shiprock, NM 87420

SPECIAL INSTRUCTIONS: Complete Proposal documents as required. Your response must be received in the CCSD Purchasing Department prior to the specified date and time regardless of delivery options selected. Late proposals will not be accepted.
I. INTRODUCTION

PURPOSE OF REQUEST FOR PROPOSAL
The Central Consolidated School District is requesting proposals from qualified individuals or agencies for Audiologist(s) to provide direct and evaluation services to students with therapy needs in accordance with the specifications contained in this Request for Proposal (RFP).

SCOPE OF PROCUREMENT
CCSD desires to establish professional service agreements with multiple individuals or agencies for qualified Audiologist(s) to perform the Scope of Work as specified in the Proposal and should have an established capability to provide diagnostic and evaluation services to the school district students.

The proposal period is for the 2020-2021 fiscal year, with the option of three additional years (2021-2022, 2022-2023, 2023-2024) provided funds are available, the district deems service satisfactory and the negotiated terms are acceptable to both parties. The contract period each year will be July 1 through June 30. The contract period with service dates as per school calendar and not to exceed 185 days. Normal work week 7.5 hours x 5 days equals 37.50/week, 185 calendar days equals to 6,937.5 hours per contract year.

The District will have the option at the end of each contract year to extend the contract agreement for each additional year but not to exceed the proposal period of June 30, 2024. At the end of each contract year, the district will notify the contractor for possible negotiations or will notify if they will issue a new request for proposals. If CCSD should renew the contract agreement for an additional year, they will issue a new purchase order each July 1. The same procedure will follow for each additional year.

Selection of such individual(s) and/or agencies to perform requested services will be based on the Scope of Work. A written proposal should address qualifications, experience, availability and fees for provisions of services as outlined in the Scope of Work.

PROCUREMENT OFFICER
The Procurement Officer responsible for the conduct of this procurement.
Christi Walter, Purchasing Specialist
Central Consolidated Schools – Finance Department
PO Box 1199
Shiprock, NM 87420
505-368-4984 Ext 10142
waltc@centralschools.org

Any inquiries or requests regarding this procurement should be submitted, in writing, to the Procurement Officer. Offerors may contact ONLY the Procurement Officer regarding the procurement. Other Central Consolidated School’s Employees do not have the authority to respond on behalf of CCSD.

BACKGROUND INFORMATION
This section provides background on Central Consolidated Schools which may be helpful to the Offeror in preparing the proposal. The information is provided as an overview and is not intended to
be a complete and exhaustive description.

The Central Consolidated School District is located in the Four Corners region of San Juan County, in the northwest corner of New Mexico. It borders Colorado the north, Arizona to the west and Utah to the northwest. The District maintains fifteen school facilities on separate sites. There are four (4) High Schools, three (3) Middle Schools, and nine (9) Elementary Schools. The District also holds a Warehouse, Administration Building and three (3) Transportation sites. CCSD serves approximately 6,000 students, of which, a majority are Native American students, plus early childhood preschools, and covers nearly 3,000 square miles.

II. CONDITIONS GOVERNING THE PROCUREMENT

OVERVIEW
This section of the document contains the RFP schedule for the procurement, describes the major procurement events and milestones and specifies general conditions governing the procurement.

SEQUENCE OF EVENTS

<table>
<thead>
<tr>
<th>Action</th>
<th>Responsible Party</th>
<th>Due Dates</th>
</tr>
</thead>
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<tr>
<td>1. Issue RFP</td>
<td>Central Schools</td>
<td>February 11, 2020</td>
</tr>
<tr>
<td>2. Return Acknowledgement Form for Distribution List</td>
<td>Potential Offerors</td>
<td>February 18, 2020</td>
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<tr>
<td>2. Deadline to Submit Questions</td>
<td>Potential Offerors</td>
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<td>3. Response to Written Questions</td>
<td>Central Schools</td>
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<td>4. Submission of Proposal</td>
<td>Potential Offerors</td>
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<td>5. Proposal Evaluation</td>
<td>Evaluation Committee</td>
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<td>6. Recommendation to School Board</td>
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<td>8. Protest Deadline</td>
<td>SPD</td>
<td>TBD</td>
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EXPLANATION OF EVENTS
The following paragraphs describe the activities listed in the sequence of events shown above.

Issue Of RFP: This RFP is being issued by the Procurement Department of the Central Consolidated Schools on February 11, 2020.

Return of Acknowledgements of Receipt Form for Distribution List: Potential Offerors must return the “Acknowledgement of Receipt Form” that accompanies this document (See Appendix A) to have their organization placed on the procurement distribution list. This form must be signed by an authorized representative of the organization and delivered to the Procurement Officer. The procurement distribution list will be used for the distribution of important information regarding this procurement. Offeror’s organizational name will not appear on the distribution list if this form is not submitted.
Deadline to Submit Written Questions: Potential Offerors may submit written questions as to the intent or clarity of this RFP until close of business on, February 21, 2020, as the date specified in the Sequence of Events. All written questions must be sent by email and addressed to the Procurement Officer.

Response to Written Questions/RFP Amendments: Written responses to written questions and any RFP amendments will be distributed to all potential Offerors whose organization name appears on the procurement distribution list, via electronic mail (e-mail). A valid e-mail address must be provided for this and other purposes. An acknowledgement of Receipt Form will accompany the distribution package. The form must be signed by the Offeror’s representative, dated, and returned by the date indicated thereon.

Written responses to written questions and any RFP amendments will be emailed to Offerors on the distribution list. Any amendments must be acknowledged in the RFP response. Failure to sign and return any amendments will be considered as non-responsive and RFP response will be rejected.

Submission of Proposals: All offeror proposals must be received for review and evaluation by the procurement officer or designee no later 3:00 PM, local time on Tuesday, March 10, 2020. Proposals received after this deadline will not be accepted. The date and time of receipt will be recorded on each proposal.

Proposals must be sealed and labeled on the outside of the package to clearly indicate a response to RFP 2020-SSO-131. Proposals submitted by facsimile or other electronic means will not be accepted. Pursuant to section 13-1-116 NMSA 1978, the contents of any proposal shall not be disclosed to competing Offerors during the negotiation process.

Proposals must be delivered to the following address:

Physical Address: Postal Services Address:
Central Consolidated Schools Central Consolidated Schools
ATTN: Purchasing Department ATTN: Purchasing Department
US HWY 64, Old High School Road PO Box 1199
Shiprock, NM  87420 Shiprock, NM 87420

Packages must clearly indicate a response to RFP 2020-SSO-131.

Proposal Evaluation: The evaluation of proposals will be performed by the Evaluation Committee (EC). During this time, the Procurement Officer may initiate discussion with Offerors who submit proposals, but proposals may be accepted and evaluated without such discussion. Discussions SHALL NOT be initiated by the Offerors.

Recommendation to School Board: After Evaluation Committee’s review of the proposals, the Evaluation Committees’ recommendation will be submitted to the CCSD School Board by date specified in Sequence of Events.
Contract Award: Upon review and approval of the Evaluation Committee Report, by the Central Consolidated School Board, the awarded contractor(s) will be notified in writing by the Procurement Officer. The Central Consolidated School District will award the contract(s) on the date listed in the Sequence of Events. This date is subject to change at the discretion of the CCSD Procurement Officer. This contract shall be awarded to the Offeror whose proposal is most advantageous taking into consideration the evaluation factors set forth in the RFP. The most advantageous proposal may or may not have received the most points.

A contract will be negotiated and upon agreement by both parties (CCSD and awarded contractor(s), a contract will be issue to the awarding Contractor(s) and approved as to form, legal sufficiency and budget requirements by CCSD. A contract will not be effective until completed with authorized signatures, and an approve purchase order has been issued.

Protest Deadline: Any Offeror who is aggrieved in connection with a solicitation or award of an Agreement may protest to the Purchasing Office in accordance with the requirements of the Contracting Procurement Regulations and the State Procurement Code. The protest should be made in writing within 15 calendar days after the facts or occurrences giving rise thereto (13-1-172 NMSA 1978). The protest must be in writing and delivered to the Procurement Officer.

In the event of a timely protest under this section, the Purchasing Agent shall not proceed further with the procurement unless the Purchasing Agent determines that the award of Agreement is necessary to protect substantial interests of the Contracting Agency (13-1-173 NMSA 1978).

The Purchasing Agent or his designee shall have the authority to take any action reasonably necessary to resolve a protest of an aggrieved Offeror concerning procurement. This authority shall be exercised in accordance with adopted regulations, but shall not include the authority to award money damages or attorneys' fees (13-1-174 NMSA 1978).

The Purchasing Agent or his designee shall promptly issue a determination relating to the protest. The determination shall:
   A. State the reasons for the action taken; and
   B. Inform the protestant of the right to judicial review of the determination pursuant to 13-1-183 NMSA 1978.

A copy of the determination issued under 13-1-175 NMSA 1978 shall immediately be mailed to the protestant and other Offerors involved in the procurement (13-1-176 NMSA 19).

III. GENERAL REQUIREMENTS

This procurement will be conducted in accordance with the State Procurement Code, Chapter 13-1-28 thru 13-1-199 NMSA 1978 and applicable procurement regulations.

Legal Review
The Agency requires that all Offerors agree to be bound by the general requirements as stated in this RFP. Any Offeror concerns must be promptly brought to the attention of the Procurement Officer.
Governing Law
This procurement and any agreement with Offerors that may result shall be governed by the laws of the State of New Mexico.

Basis for Proposal
Only information supplied by the Agency in writing through the Procurement Officer or in this RFP should be used as the basis for the preparation of Offeror proposals.

Acceptance of Conditions Governing the Procurement
Offerors must indicate their acceptance of the Conditions Governing the Procurement section in the letter of transmittal. Submission of a proposal constitutes acceptance of the Proposed Evaluation Criteria on Page 15.

Incurring Cost
Any cost incurred by the Offeror in preparations, transmittal, or presentation of any proposal or material submitted in response to this RFP shall be borne solely by the Offeror.

Contractor Responsibility
The contractor shall solely be responsible for performance under this contract. CCSD will make contract payments only to the prime contractor.

Subcontractors
The use of subcontractors is allowed. If utilized, the prime contractor shall be solely responsible for the entire performance of the contract. Additionally, the prime contractor must receive approval, in writing, from CCSD before any subcontractor is used during the term of this agreement.

Amended Proposals
An Offeror may submit an amended proposal before the deadline for receipt of proposals. Such amended proposals must be complete replacements for a previously submitted proposal and must be clearly identified as such in the transmittal letter. CCSD personnel will not merge or assemble proposal materials.

Offeror’s Rights to Withdraw Proposal
Offerors will be allowed to withdraw their proposals at any time prior to the deadline for receipt of proposals. The Offeror must submit a written withdrawal request signed by the Offeror’s duly authorized representative addressed to the Procurement Officer.

Disclosure of Proposal Contents
The proposals will be kept confidential until Contracts are awarded by the CCSD Purchasing Department. At that time, all proposals and documents pertaining to the proposals will be open to the public, except for the material that is proprietary or confidential. The Procurement Officer will not disclose or make public any pages of a proposal on which the Offeror has stamped or imprinted “proprietary” or “confidential” subject to the following requirements.

Confidential data are normally restricted to confidential financial information concerning the Offeror’s organization and data that qualifies as a trade secret in accordance with the Uniform Trade
Secrets Act, Sections 57-3A-1 to 57-3A-7 NMSA 1978. The price of products offered or the cost of services proposed shall not be designated as proprietary or confidential information.

If a request is received for disclosure of data for which an Offeror has made a written request for confidentiality, the Central Consolidated Schools Procurement Officer shall examine the Offeror’s request and make a written determination that specifies which portions of the proposal should be disclosed. The proposal shall be open to public inspection subject to any continuing prohibition on the disclosure of confidential data.

The Contractor(s) agree to protect the confidentiality of all confidential information and not to publish or disclose such information to any third party without the Agency’s written permission. By confidential information, we mean the software and related materials, including enhancements, which are designated as proprietary and confidential trade secrets of the licensor and licensee of the software. Contractor(s) will not remove any copyright, trademark, and other proprietary rights notice from the licensed software of related materials.

**No Obligation**

The procurement in no manner obligates the Central Consolidated Schools or any of its departments or schools to the use of Offeror services until a valid written contract is approved.

**Termination**

Termination by the contractor may terminate this contract only if Central Consolidated School District fails to comply with any provisions of this contract and after receiving notice of noncompliance, the District fails to cure the noncompliance within ten (10) days, or by written mutual agreement between the Contractor and the District.

Termination by the District may terminate this contract for cause. The occurrence of either one of the following events will justify termination for cause:

1. Contractors persistent failure to perform their work in accordance with the contract documents (including but not limited to, failure to supply sufficient skilled workers or suitable material or equipment).

2. For Cause. The occurrence of either one of the following events will justify termination for cause:
   - Contractor’s persistent failure to perform the work in accordance with the contract documents (including but not limited to, failure to supply sufficient skilled workers or suitable materials or equipment).
   - Contractor’s violation in any substantial way of any provisions of this contract.

If either one of the events identified above occur, the District may, after giving Contractor (and the surety, if any) ten (10) days written notice, terminate the service of Contractor, exclude Contractor from site, and take possession of the work. Contractor shall be paid for project costs incurred up to the date of termination but shall not be paid for loss of profits resulting from such termination.

Where Contractor’s services have been so terminated by the District, the termination will not affect any rights or remedies of District against contractor then existing or which may thereafter
accrue. Any retention or payment of moneys due the Contractor by the District will not release the Contractor from liability.

3. For Convenience.
   - Upon ten (10) days written notice to contractor, CCSD may without cause and without prejudice to any other right or remedy of CCSD, elect to terminate the contract.
   - In such case, Contractor shall be paid (without duplication of any items), for completed and acceptable work executed in accordance with the contract documents prior to the effective date of termination, for expenses sustained prior to the effective date of termination in performing services and furnishing labor, materials or equipment as required by the contract document in connection with uncompleted work.
   - Contractor shall not be paid on account of loss of anticipated profits or revenue or other economic loss arising out of or resulting from such termination.

Sufficient Appropriation
Any contract awarded as a result of this RFP process may be terminated if sufficient appropriations or authorizations do not exist. Such terminations will be affected by sending written notice to the contractor. CCSD’s decision as to whether sufficient appropriations and authorizations are available will be accepted by the contractor as final.

Contract Terms and Conditions
The contract between the Agency and a contractor will follow the format specified and contain the terms and conditions set forth in the “Scope of Work”. However, the Agency reserves the right to negotiate with a successful Offeror provisions in addition to or modifications of those contained in this RFP. The contents of this RFP, as revised and/or supplemented, and the successful Offeror’s proposal will be incorporated into and become part of the contract.

Should an Offeror object to any of the Agency’s terms and conditions, that Offeror must propose specific alternative language. The Agency may or may not accept the alternative language. General references to the Offeror’s terms and conditions or attempts at complete substitutions are not acceptable to the Agency and will result in disqualification of the Offeror’s proposal.

Offerors must provide a brief discussion of the purpose and impact, if any, of each proposed change followed by the specific proposed alternate wording.

Invoicing and Payments
CCSD will strive to meet or exceed prompt payment terms as may be established by statute. Late payments charges may be assessed on any unpaid balance over sixty days in arrears at the rate of one and one-half (1.5%) percent per month. CCSD will not automatically include late charges in your payment. Late charges must be properly documented with separate invoice showing numbers, amount, date and computation to verify charges.

Any invoice received and payment made shall be subject to Districts terms and conditions (NET 30) unless specifically waived by District in a separate written document and not this RFP or any response.
Invoice CCSD only for services rendered, fully comply with all other state and federal requirements associated with provisions of the services contemplated herein and not bill any other party (e.g. Medicaid, 3rd party insurance, or parents). Violation of this provision will result in termination of contract.

Scheduled appointments for ancillary services, meetings or events shall be considered cancelled if CCSD schools are closed due to inclement weather, snow days, emergency and/or other events. Hours lost due to such delays are not billable.

Volunteer Activities will not be compensated for any of the following: volunteer activities with CCSD activities (to include field trips); workshops or conference attendance or any professional development. Your daily rate for attending volunteer activities will not be compensated. Compensation for volunteer activities, workshops, conference attendance, professional development and/or compensation for your daily rate for such activities will be made only as a result of written invitation and approval from CCSD.

**Offeror’s Terms and Conditions**
Offerors must submit with the proposal a complete set of any additional terms and conditions that they expect to have included in a contract negotiated with the Agency.

**Contract Deviations**
Any additional terms and conditions, which may be the subject of negotiation will be discussed only between the Agency and the Offeror selected and shall not be deemed an opportunity to amend the Offeror’s proposal.

**Offeror Qualifications**
The Evaluation Committee may make such investigations as necessary to determine the ability of the potential Offeror to adhere to the requirements specified within this RFP. The Evaluation Committee will reject the proposal of any potential Offeror who is not a responsible Offeror or fails to submit a responsive offer as defined in 13-1-83 and 13-1-85 NMSA 1978.

**Right to Waive Minor Irregularities**
The Evaluation Committee reserves the right to waive minor irregularities. The Evaluation Committee also reserves the right to waive mandatory requirements provided that all responding Offerors failed to meet the mandatory requirements or doing so does not otherwise materially affect the procurement. This right is at the sole discretion of the Evaluation Committee.

**Change in Contractor Representatives**
The agency reserves the right to require a change in contractor representatives if the assigned representatives are not, in the opinion of the Agency, meeting its needs adequately.

**Notice Of Penalties**
The Procurement Code, NMSA 1978, § 13-1-28 through 13-1-199, imposes civil, misdemeanor and felony criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

**Proposal Acceptance Rights**
The Agency reserves the right to accept all or a portion of an Offeror’s proposal.

**Right to Publish**
Throughout the duration of this procurement process and contract term, Offerors and contractors must secure from the Agency written approval prior to the release of any information that pertains to the potential work or activities covered by this procurement and/or work which may derive from this procurement. Failure to adhere to this requirement may result in disqualification of the Offeror’s proposal or termination of the contract.

**Ownership of Proposals**
All documents submitted in response to the RFP shall become the property of the Agency.

**New Mexico Employees Health Coverage**
If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place and agree to maintain the term of the contract, health insurance for those employees and of that health insurance to those employees if the expected annual value in the aggregate of any and all contracts between Contractor and CCSD exceed $250,000.00.

Contractor agrees to maintain a record of the number of employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons.

Contractor agrees to advise all employees of the availability of State publically financed health care coverage programs by providing each employee with, as a minimum, the following web site link to additional information: [http://insurenewmexico.state.nm.us/](http://insurenewmexico.state.nm.us/).

**Indemnification**
The Proposer shall be responsible for damage to persons or property that occurs as a result of his fault or negligence, or that of any of his employees, agents or subcontractors. He shall save and hold harmless Central Consolidated Schools against any and all loss, cost, damage, claims, expense or liability in connection with the performance of the contract. Any equipment or facilities damaged by the Proposer’s operation shall be repaired and/or restored to their original condition at the Proposer’s expense.

**Certificate of Insurance (if Applicable)**
The successful proposer shall purchase and maintain statutory limits of Worker's Compensation, Public Liability and Automobile Liability insurance approved by CCSD at the time of contract award. Central Consolidated Schools shall be included as a loss payee and/or additional insured. Contractor shall furnish CCSD with certificates of insurance with contract documents and prior to commencement of work. Public Liability and Automobile Liability insurance shall include at least the following coverage:

<p>| General Liability Insurance – per occurrence | $2,000,000 |
| General Aggregate - $1,000,000 | |
| Product/completed operations aggregate | |</p>
<table>
<thead>
<tr>
<th>Insurance Type</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Bodily injury, per occurrence</td>
<td>$1,000,000</td>
</tr>
<tr>
<td>Medical and medically-related expenses</td>
<td>$5,000</td>
</tr>
<tr>
<td>Vehicle bodily injury, each occurrence, excluding medical and medically related expenses</td>
<td>$750,000</td>
</tr>
<tr>
<td>Property Damage, per occurrence</td>
<td>$1,000,000</td>
</tr>
</tbody>
</table>

**Use of Federal Funds**

If revenues are derived primarily from federal sources; federal law prohibits application of any residential and veteran’s preference when the expenditure of federal funds designated for specific purchase is involved.

**IV. RESPONSE FORMAT AND ORGANIZATION**

**OVERVIEW**

This section describes the format and organization of the Offeror’s response. Failure to conform to these specifications may result in the disqualification of the proposal.

**Number of Responses**

Potential Offerors shall submit only one proposal in response to this RFP.

**Number of Copies**

Offerors shall deliver **one (1) original, two (2) identical copies and one (1) identical electronic copy** of their proposal on or before the closing date and time for receipt of proposals. Electronic copy is not email; please provide a Jump Drive loaded with your proposal. Faxed copies are not accepted.

Within each section of their proposal, Offerors should address the items as they appear in this RFP. All forms provided in the RFP must be thoroughly completed and included in the appropriate sections of the proposal. **CCSD is not responsible for making copies of any RFP and it will be considered as non-responsive and rejected if copies are not submitted.**

**Proposal Format**

All proposals must be typewritten on standard 8 ½ x 11 paper. Additional sheets may be included, if necessary.

**Proposal Organization and Indexing**

For ease of evaluation, proposals should be formatted in the order listed below. The Offeror is strongly encouraged to address all point addressed in RFP.

**Technical Response**

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- Tab 1 - Original Acknowledgement of Receipt Form (Appendix A)
- Tab 2 - Letter of Transmittal Form (Appendix B)
- Tab 3 - Cost Proposal Form
- Tab 4 - Proposal Summary (Optional)
- Tab 5 - Response to Contract Terms and Conditions
Tab 6 - Response to Technical Specifications
Tab 7 - Supporting Materials Licenses, Certificate Copies, Insurance Certification, etc
Tab 8 - Appendix
  • New Mexico Employees Health Coverage Form (Appendix C)
  • Campaign Contribution Disclosure Form (Appendix D)
  • Conflict of Interest and Debarment Form (Appendix E)
  • Statement of Confidentiality Form (Appendix F)
  • Offeror Information/Signature Page (Appendix G)
  • New Mexico Preferences (Appendix H)
Tab 9 - Addendum(s) if applicable

Within each section of the proposal, Offerors should address the items in the order indicated above. All forms provided in this RFP must be thoroughly completed and included in the appropriate section of the proposal.

The proposal summary may be included by potential Offerors to provide the Evaluation Committee with an overview of the proposal; however, this material will not be used in the evaluation process unless specifically referenced from other portions of the Offeror’s proposal.

Offerors may attach other materials that they feel may improve the quality of their responses. However, these materials should be included as “Other Supporting Material.”

V. SPECIFICATIONS

OVERVIEW
This section contains the mandatory and desirable specifications as well as related information. Offerors must respond to the mandatory specifications of this RFP providing the required responses, documentation, or assurances. Failure to respond to a desirable requirement will result in zero (0) points being awarded for that specification.

Scope of Work
The provider will review referral information, previous educational diagnostic information, family and social history. Provider will administer assistance as required by the New Mexico State Department of Education for the identification of students in need of Special Education. Test administration should include testing materials for ELL (English Language Learners), non-biased, and culturally sensitive assessments. Contract provider will supply all necessary evaluation and diagnostic instruments, including tools and protocols. The provider will refer students for further testing as needed.

Provider will be responsible for assessing a student’s hearing acuity and central auditory processing, managing personal or classroom amplification, and providing support to the special education teacher, regular education teacher, student, and parents. Provide direct (re)habilitation services to students and other services when needed.

• Provide assessment to determine the range and nature of hearing loss.
• Make appropriate referrals for further audiological, communication, educational, psychosocial, or medical assessments.
• Recommend use of hearing aids, classroom amplification and modification, assistive listening devices and monitor functioning of the device.
• Serve as a member of the educational team in the planning and placement of a student with hearing difficulties.
• Provide direct therapy services and monitoring of students when deemed appropriate by the educational team.
• Provide in-services for students with hearing loss, hearing aids, amplification, auditory processing disorder, and classroom modifications on request.
• Maintain records of testing and therapy times and results as required.
• Maintain equipment in good workable, calibrated condition.
• Provide assessment in the area of central auditory processing.
• Make recommendations to teachers, other school personnel, and parents who work with children with an auditory processing disorder.
• May make site or home visits when needed and appropriate.
• Must be licensed in state of NM (NM Regulations Board or National Board license or certificate) If the contractor has submitted and can demonstrate the paper work for licensing or certification has been submitted to the proper issuing agency, the contractor will have 45 days to submit to CCSD, the issued License or certification. Non-compliance can/will result in withholding of payment for services or termination.
• Comply with all Board of Education policies, administrative regulations, Public Education Department guidelines and local, state and federal laws.
• Expenses and financial compensation for ongoing professional development training for contractor personnel will be the responsibility of the contractor. Any training related to district policy changes or in -district compliance measures, the district may compensate for certain accommodations in form of registration, mileage, hourly rates, and lodging.

Technical Specifications
The purpose of this proposal is to demonstrate the qualifications, competency and capacity of potential offerors seeking to bid for Audiologist(s) of CCSD in conformity with the requirements of this Request For Proposal.

A. Personnel
1. Vendor to provide curriculum vita, resume or information regarding qualification of individual(s) proposed to fulfill the requested services. Include any continuing education or measures taken to improve qualifications of personnel.
2. Offeror must provide the district copies of background checks for all contracted employees of an organization or individual.

B. Organizational Experience
Offeror must:
1. provide a detailed statement of relevant experience in the providing audiology services to students in a school setting. The offeror must specifically identify and describe how they have supplied expertise for similar contracts and projects. Offerors may include any supporting documentation they feel will support their descriptive narrative.
2. offeror should submit in detail relevant work experience, education, and knowledge that clearly shows qualifications of providing audiology services.
3. describe at least two project successes and failures in providing audiology services to a school district

C. Support
1. Provide plan for after sale and continuing support (technical and training), provide plan for coverage in case of providers absence, long term leave, resignation, or termination.

D. Organizational References
Offerors should provide a minimum of three (3) references from similar projects performed for educational setting / school district clients within the last three years. References may or may not be reviewed at the discretion of CCSD. CCSD reserves the right to contact references other than, and/or in addition to those furnished by an Offeror. The minimum information that should be provided by each reference is:
1. Client name; telephone number, fax number and e-mail address.
2. Project description;
3. Project dates (starting and ending);
4. Name of Contact Person; telephone number, fax number and e-mail address.
5. Type of services provided and dates services were provided.

Mandatory Specification
A. Offerors must have and include:
   1. NM Audiology License
   2. NM PED Licensure
   3. Medicaid NPI

New Mexico Employee Health Coverage Form
The Offeror must agree with the terms, complete, signed, and include the New Mexico Employees Health Coverage Form (Appendix C) with their proposal.

Campaign Contribution Disclosure Form
Offeror must complete, sign, and include the Campaign Contribution Disclosure Form (Appendix D) with their proposal.

Conflict of Interest and Debarment/Suspension Certification Form
Offeror must complete, sign, and include the Conflict of Interest and Debarment/Suspension Certificate Form (Appendix E) with their proposal.

Statement of Confidentiality Form
Offeror must complete, sign, and include the Statement of Confidentiality (Appendix F) with their proposal.

Contractor Responsibility Insurance
The contractor shall, at his own expense, carry and maintain during the entire performance period of this contract at least the kinds and minimum amounts of insurance listed.

1. **Workers’ Compensation Insurance:** As required by Labor Laws and the New Mexico Statutes.
2. **Public Liability Insurance:** At the time of the Contractor’s execution of the contract, Contractor shall deliver to Owner a certificate (s) of insurance testifying that he has obtained full Worker’s Compensation and Employer’s Liability insurance coverage for all persons whom he employs or may employ during the course of this project. Such coverage shall be maintained for the duration of the contract and the warranty period and shall meet the most current requirements.
**Resident Business or Resident Veterans Preference**
To ensure adequate consideration and application of NMSA 1978, § 13-1-21 (as amended), Offerors must include a copy of their preference certificate in this section. In addition, for resident Veterans Preference, the attached certification Form (APPENDIX H) must accompany any Offer and any business wishing to receive the preference must complete and sign the form. Percentages will be determined based upon the point based system outlined in NMSA 1978, § 13-1-21 (as amended).

A. **New Mexico Business Preference**
   If the Offeror has provided their Preference Certificate the Preference Points for a New Mexico Business is 5%.

B. **New Mexico Resident Veterans Business Preference**
   If the Offeror has provided their Preference Certificate and the Resident Veterans Certification Form the Preference Points is ten (10) for revenues of $3 million or less.

**VI. EVALUATION**

**OVERVIEW**
The following paragraphs of this section describe the method of evaluating Offerors proposals. **FAILURE TO COMPLY WITH A MANDATORY SPECIFICATION WILL RESULT IN DISQUALIFICATION OF THE PROPOSAL!**

**Proposed Evaluation Criteria**

<table>
<thead>
<tr>
<th>Item #</th>
<th>Evaluation Criteria</th>
<th># of Points</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Expertise and Qualification of Firm’s Key Personnel /or Individual Contractor - Previous experiences and philosophy as it relates to working with children and/or as it relates to working with children with disabilities. Include information on key employee assigned to CCSD that will be providing specified services.</td>
<td>25</td>
</tr>
<tr>
<td>2</td>
<td>Experience and Reliability of Firm /or Individual - Provide curriculum vita, resume or information regarding qualification of key personnel or individual(s) proposed to fulfill the requested services. Include a brief description of how long firm has been in business, business location, capacity to provide services, etc.</td>
<td>25</td>
</tr>
<tr>
<td>3</td>
<td>Support for Training / Continued Education - Include any continuing education or measures taken to improve qualifications of personnel.</td>
<td>10</td>
</tr>
<tr>
<td>4</td>
<td>Evaluation of References – List a reference for each prior and current clients. Do Not Include CCSD as a reference.</td>
<td>10</td>
</tr>
<tr>
<td>5</td>
<td>Include Cost Response, regarding cost for requested Scope of Work.</td>
<td>30</td>
</tr>
</tbody>
</table>

**Total Points**

Total Points: 100

6       New Mexico Resident Business Preference: Offeror shall include a copy of their In-State Certification issued by the State of New Mexico Taxation & Revenue Department                                                                                                                                                                                                                       | 5           |

7       Veteran New Mexico Resident Business Preference: To qualify an Offeror must include copy of their Resident Veteran Certificate                                                                                                                                                                                                                  | 10          |
Evaluation Process
Offerors will be evaluated in general compliance with the provisions provided below.

1. All Offeror proposals will be reviewed for compliance with the requirements and specifications stated within the RFP. Proposals deemed non-responsive will be eliminated from further consideration.

2. The Procurement Manager may contact the Offeror for clarification of the response as specified in Proposal Evaluation, page 4.

3. The responsible Offeror whose proposal is most advantageous to CCSD, taking into consideration the Evaluation Factors, will be recommended for award.

4. Responsive proposals will be evaluated on the Evaluation Factors, which have been assigned a point value.

5. Serious deficiency in the response to any one factor may be grounds for rejection regardless of overall score.

Proposal Evaluation
The Evaluation Committee will review each Offeror’s proposal.

Proposed Evaluation Criteria of this RFP by each member of the committee. Each member’s point total will be translated to a numeric ranking. The committee member rankings will be totaled and averaged to determine the overall ranking of the firms.

Point Calculations
All calculations of point standings, including any additional or deduction of points to Offeror submittals shall occur at a meeting of the Evaluation Committee with all members in attendance.

Notice of Award
The Procurement Department will notify all Finalist Offerors in writing of the final determination of the Evaluation Committee.
APPENDIX A
ACKNOWLEDGMENT OF RECEIPT FORM

Audiologist

RFP 2020-SSO-131

In acknowledgement of receipt of this Request for Proposals (RFP), the undersigned agrees that he/she has received a complete copy of the RFP. The acknowledgement of receipt should be signed and returned to the Procurement Officer at the address or e-mail shown below no later than close of business on February 18, 2020. Only potential Offerors who elect to return this completed form with the indicated intention of submitting a proposal will receive copies of all Offeror written questions and the District’s written responses to those questions, as well as RFP amendments, if any are issued.

ORGANIZATION: ________________________________

REPRESENTED BY : ________________________________

TITLE:________________________ PHONE: ________________________________

EMAIL:________________________ FAX: ________________________________

ADDRESS: ________________________________

CITY:________________________ STATE:_______ ZIP CODE: __________

SIGNATURE:________________________ DATE: ________________

This name and address will be used for all correspondence related to the Request for Proposal. Organization does \ does not (mark one) intend to respond to this Request for Proposals.

Christi Walter, Purchasing Specialist
waltc@centralschools.org
505-368-4984
Central Consolidated Schools
US Hwy 64 Old High School Road
PO Box 1199
Shiprock, NM 87420
APPENDIX B
LETTER OF TRANSMITTAL FORM

Audiologist
RFP 2020-SSO-131

Item #1 to 4 EACH MUST BE RESPONDED TO. Failure to respond to all four items WILL RESULT IN THE DISQUALIFICATION OF THE PROPOSAL.

1. Identity (Name) and Mailing Address of the submitting organization:

<table>
<thead>
<tr>
<th>Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Mailing</td>
<td></td>
</tr>
</tbody>
</table>

2. For the Person authorized by the organization to contractually obligate the organization:

<table>
<thead>
<tr>
<th>Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Title</td>
<td></td>
</tr>
<tr>
<td>E-Mail</td>
<td></td>
</tr>
<tr>
<td>Telephone/Fa</td>
<td></td>
</tr>
</tbody>
</table>

3. For the Person authorized to negotiate the contract on behalf of the organization:

<table>
<thead>
<tr>
<th>Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Title</td>
<td></td>
</tr>
<tr>
<td>E-Mail</td>
<td></td>
</tr>
<tr>
<td>Telephone/Fa</td>
<td></td>
</tr>
</tbody>
</table>

4. For the person to be contacted for clarifications:

<table>
<thead>
<tr>
<th>Name</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Title</td>
<td></td>
</tr>
<tr>
<td>E-Mail</td>
<td></td>
</tr>
<tr>
<td>Telephone/Fa</td>
<td></td>
</tr>
</tbody>
</table>

5. The use of Sub-Contractors (Select One)

__ No Subcontractors will be used in the performance of any resultant contract OR
__ The following sub-contractors will be used in the performance of any resultant contract:

___________________________________________________________________________

(Attach extra sheets, if needed)

6. Please describe any relationship with any entity (other than Subcontractors listed in (5) above) which will be used in the performance of any resultant contract.
7. ___ On behalf of the submitting organization named in item #1, above, I accept the Conditions Governing the Procurement.
    ___ I concur that submission of our proposal constitutes acceptance of the Evaluation Factors.
    ___ I acknowledge receipt of any and all amendments to this RFP.

________________________________________________ _____________________
Authorized Signature and Date (Must be signed by the person identified in item #2, above.)
APPENDIX C

NEW MEXICO EMPLOYEES HEALTH COVERAGE FORM

Audiologist

RFP 2020-SSO-131

1. If Contractor has, or grows to, six (6) or more employees who work, or who are expected to work, an average of at least 20 hours per week over a six (6) month period during the term of the contract, Contractor certifies, by signing this agreement, to have in place and agree to maintain the term of the contract, health insurance for those employees and off that health insurance to those employees no later than JULY 01, 2020, if the expected annual value in the aggregate of any and all contracts between Contractor and CCSD exceed $250,000.00.

2. Contractor agrees to maintain a record of the number of employees who have (a) accepted health insurance; (b) declined health insurance due to other health insurance coverage already in place; or (c) declined health insurance for other reasons.

3. Contractor agrees to advise all employees of the availability of State publically financed health care coverage programs by providing each employee with, as a minimum, the following web site link to additional information: http://insurenewmexico.state.nm.us/.

Signature of Offeror: ________________________________

Date: ________________________________
CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Pursuant to the Procurement Code, Sections 13-1-28, et seq., NMSA 1978 and NMSA 1978, § 13-1-191.1 (2006), as amended by Laws of 2007, Chapter 234, any prospective contractor seeking to enter into a contract with any state agency or local public body for professional services, a design and build project delivery system, or the design and installation of measures the primary purpose of which is to conserve natural resources must file this form with that state agency or local public body. This form must be filed even if the contract qualifies as a small purchase or a sole source contract. The prospective contractor must disclose whether they, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official of the state or a local public body during the two years prior to the date on which the contractor submits a proposal or, in the case of a sole source or small purchase contract, the two years prior to the date the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds two hundred and fifty dollars ($250) over the two year period.

Furthermore, the state agency or local public body may cancel a solicitation or proposed award for a proposed contract pursuant to Section 13-1-181 NMSA 1978 or a contract that is executed may be ratified or terminated pursuant to Section 13-1-182 NMSA 1978 of the Procurement Code if: 1) a prospective contractor, a family member of the prospective contractor, or a representative of the prospective contractor gives a campaign contribution or other thing of value to an applicable public official or the applicable public official’s employees during the pendency of the procurement process or 2) a prospective contractor fails to submit a fully completed disclosure statement pursuant to the law.

The state agency or local public body that procures the services or items of tangible personal property shall indicate on the form the name or names of every applicable public official, if any, for which disclosure is required by a prospective contractor.

THIS FORM MUST BE INCLUDED IN THE REQUEST FOR PROPOSALS AND MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THEY, THEIR FAMILY MEMBER, OR THEIR REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

“Applicable public official” means a person elected to an office or a person appointed to complete a term of an elected office, who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole source or small purchase contract that may be awarded without submission of a sealed competitive proposal.

“Campaign Contribution” means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official’s behalf for the purpose of electing the official to statewide or local office. “Campaign Contribution” includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.
“**Family member**” means spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law of (a) a prospective contractor, if the prospective contractor is a natural person; or (b) an owner of a prospective contractor.

“**Pendency of the procurement process**” means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

“**Prospective contractor**” means a person or business that is subject to the competitive sealed proposal process set forth in the Procurement Code or is not required to submit a competitive sealed proposal because that person or business qualifies for a sole source or a small purchase contract.

“**Representative of a prospective contractor**” means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

Name(s) of Applicable Public Official(s) if any: __________________________
(Completed by State Agency or Local Public Body)

**DISCLOSURE OF CONTRIBUTIONS BY PROSPECTIVE CONTRACTOR:**

Contribution Made By: __________________________________________
Relation to Prospective Contractor: __________________________________________
Date Contribution(s) Made: __________________________________________
Amount(s) of Contribution(s) __________________________________________
Nature of Contribution(s) __________________________________________
Purpose of Contribution(s) __________________________________________

(Attach extra pages if necessary)

__________________________________________  _______________________
Signature    Date

__________________________________________
Title (position)

--OR--

**NO CONTRIBUTIONS IN THE AGGREGATE TOTAL OVER TWO HUNDRED FIFTY DOLLARS ($250) WERE MADE** to an applicable public official by me, a family member or representative.

__________________________________________  _______________________
Signature    Date

__________________________________________
Title (Position)
APPENDIX E  
CONFLICT OF INTEREST AND DEBARMENT/SUSPENSION CERTIFICATION FORM  
Audiologist  
RFP 2020-SSO-131

As utilized herein, the term “Vendor” shall mean that entity submitting a proposal to Central Consolidated School District in response to the above referenced request for proposals.

The authorized Person, Firm and/or Corporation states that to the best of his/her belief and knowledge: No employee or board member of Central Consolidated School District (or close relative), with the exception of the person(s) identified below, has a direct or indirect financial interest in the Vendor or in the proposed transaction. Vendor neither employs, nor is negotiating to employ, any Central Consolidated Schools employee, board member or close relative, with the exception of the person(s) identified below. Vendor did not participate, directly or indirectly, in the preparation of specifications upon which the quote or offer is made. If the Vendor is a New Mexico State Legislator or if a New Mexico State Legislator holds a controlling interest in Vendor, please identify the Legislator:

List below the names(s) of any Central Consolidated Schools employee, board member or close relative who now or within the preceding 12 months: (1) works for the Vendor; (2) has an ownership interest in the Vendor (other than as an owner of less than 1% of Vendor’s stock, if Vendor is a publicly traded corporation); (3) is a partner, officer, director, trustee or consultant to the Vendor; (4) has received grant, travel, honoraria or other similar support from Vendor; or (5) has a right to receive royalties from the vendor.

DEBARMENT/SUSPENSION STATUS

The Vendor certifies that it is not suspended, debarred or ineligible from entering into contracts with the Federal Government, or any State agency or local public body, or in receipt of a notice or proposed debarment from any Federal or State agency or local public body. The Vendor agrees to provide immediate notice to Central Consolidated School’s Procurement Department in the event of being suspended, debarred or declared ineligible by any department or agency of the Federal government, or any agency of local public body of the State of New Mexico, or upon receipt of a notice or proposed debarment that is received after the submission of the quote or offer but prior to the award of the purchase order or contract.

CERTIFICATION

The undersigned hereby certifies that he/she has read the above CONFLICT OF INTEREST AND DEBARMENT/SUSPENSION Status requirements and that he/she understands and will comply with these requirements. The undersigned further certifies that they have the authority to certify compliance for the vendor and that the information contained in this document is true and accurate to the best of their knowledge.

Signature:  
Name of Person Signing (typed or printed):  
Title:  
Date:  
Name of Company (typed or printed):  
Address:  
City/State/Zip:  
Telephone:
APPENDIX F

TERMS AND CONDITIONS STATEMENT OF CONFIDENTIALITY

Audiologist

RFP 2020-SSO-131

The undersigned employee of/subcontractor to _____________________________, hereinafter referred to as “Contractor”, agrees, during the term of the Contract between Contractor and the Central Consolidated School District and forever thereafter, to keep confidential all information and material provided by the District or otherwise acquired by the employee/subcontractor, excepting only such information as is already known to the public, and including any such information and material relating to any client, vendor, or other party transacting business with the District, and not to release, use or disclose the same except with the prior written permission of the District. This obligation shall survive the termination or cancellation of the Contract between Contractor and the District or of the undersigned’s employment or affiliation with Contractor, even if occasioned by Contractor’s breach or wrongful termination.

The undersigned recognizes that the disclosure of information may give rise to irreparable injury to CCSD, a client or customer of the District, or to the owner of such information, inadequately compensable in damages and that, accordingly, the District or such other party may seek and obtain injunctive relief against the breach or threatened breach of the within undertakings, in addition to any other legal remedies which may be available. The undersigned acknowledges that he or she may be personally subject to civil and/or criminal proceedings for such breach or threatened breach.

__________________________________________________________________________

(Signature)

__________________________________________________________________________

(Title)

__________________________________________________________________________

(Date)
APPENDIX G
Offeror Acceptance Signature Page

Audiologist
RFP 2020-SSO-131

TIME: 3:00 P.M.
DATE: Tuesday, March 10, 2020
LOCATION: Central Consolidated School District Procurement Office
US Hwy 64, Old High School Road, Shiprock, NM 87420

ACCEPTANCE CONDITIONS:

THE UNDERSIGNED HEREBY agrees to deliver and/or service the items specified in accordance with the terms, conditions, specifications and prices set forth. He/She also certifies that he/she has not used any outside agent at arriving at the figures, and has not contacted any competitors in arriving at these figures.

THE UNDERSIGNED CERTIFIES that he/she read and understood the general conditions, and that the firm represented accepts the conditions and submits the attached proposal in full compliance with the General Conditions.

NAME OF FIRM

________________________________________
TYPE OR PRINT NAME OF OWNER, PARTNER, OR AUTHORIZED AGENT

________________________________________
SIGNATURE OF OWNER, PARTNER, OR AUTHORIZED AGENT

MAILING ADDRESS OF FIRM

TELEPHONE NUMBER OF FIRM                            FAX NUMBER

E-MAIL ADDRESS
APPENDIX H
New Mexico Preference Resident Veterans Certification

Audiologist

RFP 2020-SSO-131

Reminder, a copy of Resident Veterans Preference Certificate must be submitted with the proposal in order to ensure adequate consideration and application of NMSA 1978, § 13-1-21 (as amended).

(NAME OF CONTRACTOR) hereby certifies the following in regard to application of the resident veterans’ preference to this procurement:

Please check one box only
☐ I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is less than $1M allowing me the 10% preference on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.
☐ I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is more than $1M but less than $5M allowing me the 8% preference on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.
☐ I declare under penalty of perjury that my business prior year revenue starting January 1 ending December 31 is more than $5M allowing me the 7% preference on this solicitation. I understand that knowingly giving false or misleading information about this fact constitutes a crime.

“I agree to submit a report, or reports, to the State Purchasing Division of the General Services Department declaring under penalty of perjury that during the last calendar year starting January 1 and ending on December 31, the following to be true and accurate:
“In conjunction with this procurement and the requirements of this business’ application for a Resident Veteran Business Preference/Resident Veteran Contractor Preference under NMSA 1978, § 13-1-21 or 13-1-22, when awarded a contract which was on the basis of having such veterans preference, I agree to report to the State Purchasing Division of the General Services Department the awarded amount involved. I will indicate in the report the award amount as a purchase from a public body or as a public works contract from a public body as the case may be.

“I understand that knowingly giving false or misleading information on this report constitutes a crime.”
I declare under penalty of perjury that this statement is true to the best of my knowledge. I understand that giving false or misleading statements about material fact regarding this matter constitutes a crime.

(Signature of Business Representative)* (Date)
*Must be an authorized signatory for the Business. The representations made in checking the boxes constitutes a material representation by the business that is subject to protest and may result in denial of an award or termination of award of the procurement involved if the statements are proven to be incorrect.
COST PROPOSAL FORM

RFP 2020-SSO-131

Audiology Services for Special Support Services

Contractor agrees to perform work, according to terms, conditions and specifications described herein, at the hourly rate stated below, throughout the term of the contract.

Offerors must propose an hourly composite rate and breakdown of hours and cost (for each position – if applicable). The hourly composite should include the following elements: Personnel services, overhead costs, personnel costs, any travel and lodging expenses.

BASE RATE:

$ [ ]

Break Down:

<table>
<thead>
<tr>
<th>Hourly</th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Housing / Travel</td>
<td></td>
</tr>
<tr>
<td>Health Insurance / Benefits</td>
<td></td>
</tr>
<tr>
<td>Overhead / Taxes / Personnel</td>
<td></td>
</tr>
<tr>
<td>Other:</td>
<td></td>
</tr>
<tr>
<td>Other:</td>
<td></td>
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<tr>
<td>Other:</td>
<td></td>
</tr>
</tbody>
</table>